Offering <u>Memorandum</u>

Exclusive Listing 140 Eastburn Court, San Bruno, CA 94066

5-Units | Offered at: \$2,600,000

ni Well Located at End of Quiet Cul-de-Sac **Extra Large Apartments Scenic Mountian Views**

Cameron D. Foster Senior Vice President 415.699.6168 cameron.foster@compass.com CA: 00972394 Nate Gustavson Senior Vice President 415.786.9410 nate.gustavson@compass.com CA: 01898316 COMPASS COMMERCIAL 988 Howard Avenue (Suite 300)

988 Howard Avenue (Suite 30 Burlingame, CA 94010

Confidentiality & Disclaimer

The information contained in the offering is confidential, furnished solely for the purpose of review by a prospective purchaser of the subject property. The material is based in part upon information supplied and in part upon information obtained by Compass Commercial from sources it deems reasonably reliable. No warranty or representation, expressed or implied, is made by the owner, Compass Commercial, or any of their respective affiliates, as to the accuracy or completeness of the information contained herein or any other written or oral communication transmitted to a prospective purchaser in the course of its evaluation of the Property. No legal liability is assumed or to be applied in connection with the information or such other communications. Without limiting the generality of the foregoing, the information shall not be deemed a representation of the state of affairs of the subject property or constitute an indication that there has been no change in the business or affairs of the subject property since the date of preparation of the information. Prospective purchasers should make their own projections and conclusions without reliance upon the materials contained herein and conduct their own independent due diligence, including engineering and environmental inspections, to determine the condition of the Property and the existence of any potentially hazardous material located at the site.

The Offering Memorandum was prepared by Compass Commercial. It contains select information pertaining to the subject property and does not purport to be all inclusive or to contain all of the information which a prospective purchaser may desire. All financial projections are provided for general reference purposes only and are based on assumptions relating to the general economy, competition and other factors beyond control and, therefore, are subject to material change or variation. An opportunity to inspect the subject property will be made available to qualified prospective purchasers. In the Offering certain documents and other materials are described in summary form. The summaries do not purport to be complete nor, necessarily, accurate descriptions of the full agreements involved, nor do they constitute a legal analysis of such documents. Interested parties are expected to independently review all documents.

The Offering is subject to prior placement, errors, omissions, changes or withdrawal without notice and does not constitute a recommendation, endorsement or advice as to the value of the Property by Compass Commercial or the owner. Each prospective purchaser is to rely upon its own investigation, evaluation and judgment as to the advisability of purchasing the subject property described herein.

The owner and Compass Commercial expressly reserve the right, at their sole discretion, to reject any or all expressions of interest or offer to purchase the subject property and/or to terminate discussions with any party at any time with or without notice. The owner shall have no legal commitment or obligation to any interested party reviewing the Offering or making an offer to purchase the subject property unless a written agreement for the purchase of the subject property has been fully executed and delivered by the owner and such party and any conditions to the owner's obligations there under have been satisfied or waived and then only to the extent expressly provided for therein. Compass Commercial is not authorized to make any representations or agreements on behalf of the owner.

Do not disturb tenants. Please contact listing agent for showing instructions.

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EXECUTIVE SUMMARY

Address 140 Eastburn Cou		
	San Bruno, California	
County	San Mateo County	
APN	019-251-320	
Zoning	High Density Residential	
Price	\$2,600,000	
Units	5	
Price/Unit	\$520,000	
Price/Sqft	\$430	
Gross Building Square Feet	6,048	
Lot Size	25,264	
Year Built	1962	
Current Cap Rate	3.06%	
Current GIM	19.79	
Projected Cap Rate	3.46%	
Projected GIM	18.28	



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PRO FORMA OPERATING SUMMARY

PRO FORMA INCOME	CURRENT	PROJECTED
Scheduled Gross Rent [1]	\$129,600	\$140,400
Laundry, Parking Income	\$1,800	\$1,800
Gross Scheduled Income	\$131,400	\$142,200
Less Vacancy (3.00%) [2]	(\$3,942)	(\$4,266)
EFFECTIVE GROSS INCOME	\$127,458	\$137,934

PRO FORMA EXPENSES

New Property Taxes [3]	\$28,867	
Special Assessments [4]	\$163	
Insurance	\$2,423	
PG&E	\$1,343	
Water, Trash and Sewer	\$8,963	
Landscaping	\$1,440	
Repairs & Maintenance [5]	\$4,500	
Licence and Inspection	\$279	
TOTAL EXPENSES	\$47,978	
NET OPERATING INCOME	\$79,480	\$89,956



NOTES

[1] Scheduled Gross Rent - Based on Owner's rent roll [2] Vacancy estimated at 3.00% of Gross Scheduled Income [3] Price (x) Composite Tax Rate (1.1103%) [4] Special Assessments derived from 2021-2022 Tax Bill [5] Estimated at \$900/unit/year

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RENT ROLL

UN	ІТ ТҮРЕ	SQFT [1]	CURRENT RENT	MARKET RENT
1	2-Bedroom/1-Bath	+/-975	\$2,500	\$2,700
2	2-Bedroom/1-Bath	+/-975	\$2,150	\$2,700
3	2-Bedroom/1-Bath	+/-975	\$2,550	\$2,700
4	Studio	+/-485	\$1,800	\$1,800
5	Studio	+/-485	\$1,800	\$1,800
Μ	ONTHLY RENT TOTALS		\$10,800	\$11,700
Parking/Laundry Income			\$150	\$150
Μ	ONTHLY GROSS TOTAL		\$10,950	\$11,850
Α	NNUAL TOTALS		\$131,400	\$142,200



NOTES

[1] - All square footage provided are per assessor records.

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EXTERIOR PHOTOS

Resident Storage Rooms

Bonus Lot Area: Potentially Ideal for an ADU - Please Consult with Your Architect and Building Department

Ideal Use for RV or Boat Storage

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View from Apartments



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EXTERIOR PHOTOS

Quiet and Private Entrances with Lush Landscaping



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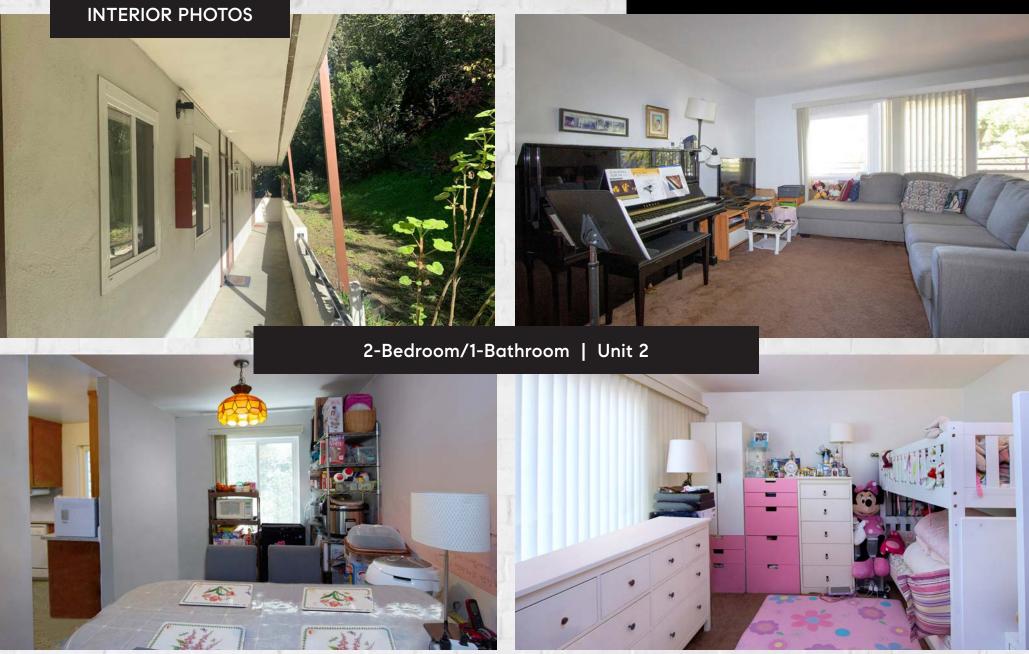


2-Bedroom/1-Bathroom | Unit 1



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2-Bedroom/1-Bathroom | Unit 3





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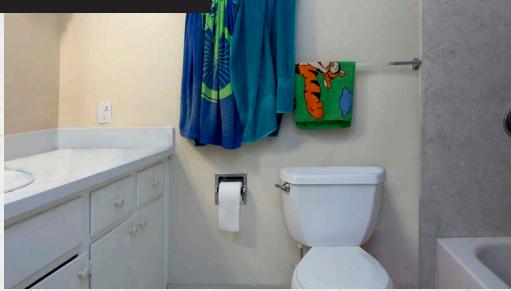






Studio | Unit 4





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Plant I

INTERIOR PHOTOS





Studio | Unit 5





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UTILITIES PHOTOS





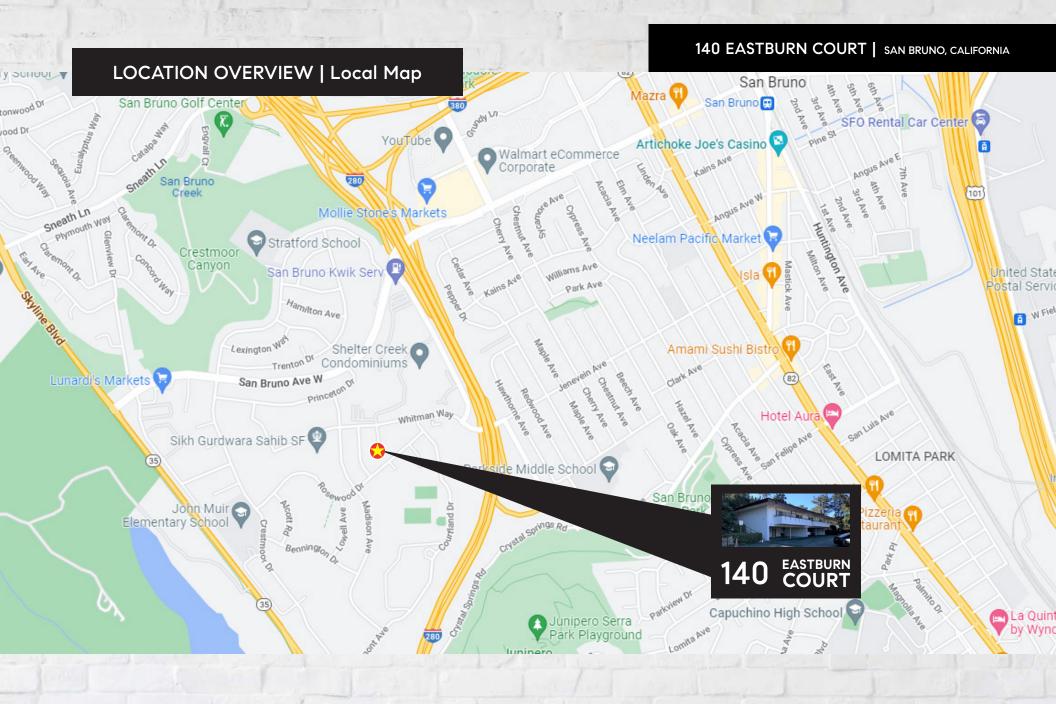
Washer/Dryer Seller Owned and Transfer with Title





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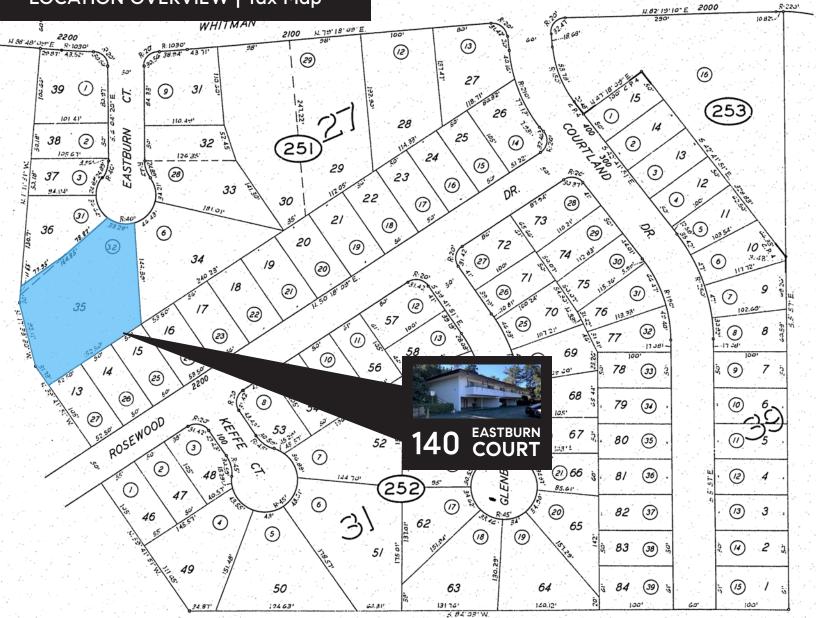


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LOCATION OVERVIEW | Tax Map



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San Bruno is "the City with a Heart". Located in San Mateo County, San Bruno is twelve miles south of San Francisco and adjacent to the San Francisco International Airport. San Bruno is an ethnically and culturally rich and vibrant city of approximately 42,000 residents. The community offers a small town atmosphere within a large metropolitan setting. A variety of housing opportunities, an excellent school system, access to a world-class transportation system, and proximity to cultural and sporting institutions are among the amenities that make San Bruno a desirable place to live and work.

Major employers in San Bruno include Walmart Global eCommerce, YouTube, Artichoke Joe's and Skyline College. San Bruno is well served with three major highways: U. S. Route 101, I-380 and I-280. Caltrain provides train access to the Bay Area and SamTrans provides local bus serice.

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